

IBAT has set the bar for community banking associations, working tirelessly to deliver the right balance of content and support for both bankers and vendors. IBAT provides many outlets for associate members to reach their target audience, Qualtik is happy to be part of this tight knit community and support IBAT in its endeavors.

- Jen Adcock, Qualtik

IBAT Makes a Difference

Top 3 factors for IBAT members to engage with your sales team*:

- 1. Peer recommendations
- 2. Existing relationship with the sales person
- 3. Familiarity with the company



Top 2 ways to engage with IBAT membership:

- 1. Build relationships during IBAT events
- 2. Build name recognition via IBAT ads, events and sponsorship



The Texas Independent Banker

"The greatest stories of vendor success in Texas began with one or two relationships that opened doors for other relationships to develop."

Christopher Williston VI President & CEO of IBAT **Create a custom media package** with IBAT's media program, including *The Texas Independent Banker* magazine, *Bottom Line* eNewsletter, website and all products in the *Bankers Digest* family. Receive additional credit to be used on media purchases throughout the year.

2023 Package Rates						
Spend	\$20,000	\$17,000	15,000	\$12,500	\$10,000	\$7,500
Additional Credit	\$2,000	\$1,750	\$1,500	\$1,000	\$750	\$500



2023 Ad Rates

Full Color Rates	per issue	
Outside Back Cover	\$3,295.50	
Inside Front or Back Covers	\$2,579.00	
Full Page	\$2,169.00	
1/2 Page	\$1,559.00	
1/3 Page	\$1,139.00	
1/4 Page	\$899.00	
1/8 Page	\$449.00	

Quarterly | 2,800+ recipients

Convention Distribution | + total

estimated monthly readership

Your ad in IBAT's flagship publication will run in the print and digital editions with a link to your website. Proposals for educational and non-promotional articles are welcome on timely topics that are relevant to community bankers (feature = 1,200–1,500 words). Please send proposals to Jody Davila at jdavila@ibat.org.

Sponsored Content				
Full Page	\$2,599.00 (600 words and up to 2 images)			
Double Page Spread	\$4,349.00 (1,200 words and up to 3 images)			

Contact: Beth Sheahan 512-275-2202 | bsheahan@ibat.org





The Bottom Line eNewsletter

eNewsletter

Weekly

10,000+ recipients

IBAT's *Bottom Line* eNewsletter brings timely industry topics and association news to subscriber inboxes every Tuesday. Subscribers include all community bankers at IBAT member banks, all associate members and endorsed service providers.

Position	Dimensions	Rate (12 mo.)
Rectangle 1 or 2	270 x 115 px	\$5,350
Leaderboard 1	570 x 70 px	\$5,100
Rectangle 3 or 4	270 x 115 px	\$3,450
Leaderboard 2	570 x 70 px	\$2,595
Leaderboard 3	570 x 70 px	\$1,740

Each ad position is exclusive with maximum exposure.



Independent Bankers Association of Texas



IBAT Website (News Pages)

Website

24/7/365

The IBAT website is the launch point to IBAT's must-have resources for community bankers. This includes compliance tools, advocacy information, educational events and more.

Three spots per position; rotates as page refreshes.

Position	Dimensions	Rate (12 mo.)
Zone 1	500 x 500 px	\$4,000
Zone 2	500 x 500 px	\$2,000
Zone 3	500 x 500 px	\$2,000







Magazine Specifications

Ad Sizes	Dimensions		
Outside Back Cover	8.75" x 11.25"		
Inside of Back Covers (front or back)	8.75" x 11.25"		
Full Page w/bleed	8.75" x 11.25"		
Full Page no bleed	7.5" x 10"		
1/2 Page - horizontal	7.5" x 4.75"		
1/2 Page - vertical - long	3.625" x 9.75"		
1/2 Page - vertical	4.75"x 7.25"		
1/3 Page - square	4.9375" x 4.75"		
1/3 Page - horizontal	7.5" x 3.083"		
1/3 Page - vertical	2.3125" x 9.75"		
1/4 Page - horizontal	4.9375" x 3.5"		
1/4 Page - vertical	3.625" x 4.75"		
1/8 Page - vertical	3.5" x 2.25"		

Artwork Requirements

- ♦ All digital artwork must be supplied at 300 dpi.
- ♦ Line art must be supplied at 600 dpi.
- High-resolution PDF, EPS, TIFF and JPEG files are accepted. PDFs are preferred.
- ♦ Images from the web are not suitable for printing. All color artwork must be in CMYK mode.
- RGB mode artwork is not accepted and if supplied will be converted to CMYK mode, resulting in color shift.
- All screen and printer fonts as well as linked images must be supplied or embedded in the file.
- Ads, especially partial page ads, should be designed so they can be placed on either left or right pages.

Submitting Your Advertising Materials

All artwork must be submitted by email on or before the deadlines provided on page 5. Please submit your files to Willow Andrews at:

wandrews@thewymancompany.com







Magazine Calendar

ISSUE	TOPICS	AD RESERVATION DEADLINE	AD COPY DEADLINE	MAIL DATE
First Quarter 2023: Spring	♦ IBAT's Tour de Texas	January 12, 2023	January 19, 2023	March 2023
Second Quarter 2023: Summer	♦ Connecting Leaders Conference Preview	April 12, 2023	April 19, 2023	June 2023
Third Quarter 2023: Autumn	 Convention Preview Connecting Leaders Conference Recap New IBAT Chairman 	July 12, 2023	July 19, 2023	September 2023
Fourth Quarter 2023: Winter	◆ Convention Recap (BOCB Awards, Chairman's Award and President's Award recipients, plus new executive committee and board members)	October 12, 2023	October 19, 2023	December 2023

The above schedule and editorial plan is subject to change.

In every issue:

- **1.** Community Banking in Action section that includes news from member banks.
- **2.** Up Front article from President and CEO Christopher Williston, Services Spotlight and The Compliance Guy column.



